

Register for Lafarge's Contractor Management Prequalification Program

Lafarge Canada Inc. greatly values our relationship with all of our partners and is committed to improving workplace health, safety and environment. As part of this commitment, we are determined to work exclusively with select companies that demonstrate a commitment to appropriate health, safety and environment plans, performance, industry best practices, and established training programs that are required to meet operational regulatory requirements.

Lafarge has partnered with Avetta — a contractor prequalification and compliance management service — to ensure a safe and sustainable workplace for all Lafarge employees, contractors, suppliers, and customers. Avetta, the world's leading provider of supply chain risk management solutions, delivers a simplified online registration process and excellent customer service to assist you.

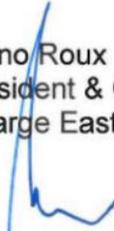
To ensure that we can continue our business partnership your company must register with Avetta and maintain a qualified status. Attached is a simple guideline to ensure you are able to register successfully.

The Lafarge team looks forward to your continued partnership as we assure a sustainable industry by elevating workplace health, safety and environment.

Regards,



Santosh P. Patel
VP Procurement
Lafarge Canada



Bruno Roux
President & CEO
Lafarge Eastern Canada

Three Steps to “Complete” Status

Step 1 – Registration

Call 1-877-725-3022. You will work with an Avetta registration specialist to get your account set up based on the work your company completes and arrange payment.

- **If you are already an Avetta member**, simply log- in to your account, select the ‘Client Sites’ option and **link your company with Lafarge Canada**.

Step 2 – Completing Questionnaires and Uploading Information

DocuGUARD

- Prequalification Form (PQF) A questionnaire to collect company information.
 - General company information, trades, and location of work and offices.
 - Sustainability information including environment, human rights, anti-corruption, diversity, and other company rules. This is collecting information for Lafarge’s global requirements; you will not be evaluated on these answers.
 - Health and safety information including subcontractors, accident and incident procedures. You will need to upload your health and safety manual here. If you are a small contractor (less than 10 employees) you may upload a letter indicating that you are a small contractor instead of a manual.
- Annual Update Health and safety statistics for the last 3 years.
- Lafarge Specific Lafarge environment and health and safety expectations, you will need to agree to them.

InsureGUARD

- General Liability and Automobile Liability Certificates of Insurance Note that there are specific insurance terms Lafarge needs included, there is a document in the Avetta Organizer which you can send to your insurance agent to help explain it.
- Worker’s Compensation Your clearance certificate showing you are up to date on your payments and your premium rate statement showing your claims costs compared to industry average. This will be required for each province you have a location or perform permanent work in. They can be obtained from the provincial worker’s compensation board.

Step 3 – Verification of Information

- If you have a red flag for health and safety information (a high incident rate, a fatality, or a stop work order or fine) your Lafarge contact may ask you to fill out additional information.
- An insurance professional at Avetta reviews the insurance to confirm that it meets Lafarge’s requirements. They may provide you feedback on changes required.

AuditGUARD (not required if a small contractor and only connected to Lafarge)

- A safety professional at Avetta reviews your health and safety manual once every 3 years; this is customized based on the trades you have selected. If you have a Certificate of Recognition (COR) you can upload that instead of having the audit.

In order to work for Lafarge Canada, you must remain compliant to Lafarge’s prequalification requirements in Avetta. This will include uploading new insurance information and worker’s compensation information before they expire and updating questionnaires once a year.

Avetta Supplier Benefits

- Online signup:** Easily register and submit documents via the Avetta webportal.
- Discoverability:** Exposure to new employment opportunities within the Lafarge Canada and our other 300 global clients.
- Access:** Listing in the global Avetta Connect directory and access to subject matter experts in every field of compliance.
- Guidance:** Avetta representatives are committed to answering your questions to get you prequalified, compliant, and working.
- Compliance:** Qualified for Lafarge Canada and third-party validation of regulatory compliance.
- Simplicity:** Ability to add detail to the industry and services description. Ability to add global and regional service areas.
- Support:** Dedicated compliance support, safety management system advice on program deficiencies & templates and advice from environment and health and safety professionals.

GET MORE INFO:

Lafarge Canada and Avetta will conduct a training webinar to provide a system navigation overview, answer questions, and assist the registration process. We encourage all contractors to join. The training webinars are scheduled for:

Wednesday July 12th, 2017 at 2 PM EST
Wednesday July 19th, 2017 at 11 AM EST

Please refer to the following link for more detail:
Get more info: <http://pages.avetta.com/lafargecanada>

Talk to an Avetta Representative: 1-877-725-3022
Get in touch with Lafarge Canada: Blythe Thompson |
blythe.thompson@lafargeholcim.com

Who is Avetta?

Avetta (formerly PICS Auditing) is a contractor prequalification and compliance management service. By registering in Avetta you will be qualifying for the entire scope of work that your company offers for all of the Lafarge locations across Canada.

What if I am already a member of Avetta?

If your company is already a registered member with Avetta, you must log into your existing account to select Lafarge Canada as the client/facility where you work. There will be additional Open Tasks to complete and there may be a fee to select Lafarge Canada as a client sites depending upon the number of client sites you are already connected to.

Membership Pricing

Number of Connections	Activation Fee	2017 Annual Fee
1 (only connected to Lafarge)	\$ 0 (Discounted from \$298)	\$977
2 - 4		\$1744
5 - 19		\$3587
20+		\$7179

Activation Fee - For suppliers with an active BROWZ membership not already active in Avetta, a one-time registration fee will be waived.

Activation Fee discount:

- Lafarge Canada has negotiated a discounted registration fee. You will receive a 100% discount on the activation fee.
- If you have previously been active in the Avetta Organizer, but your account has lapsed or gone into a deactivated status, please contact Avetta support to reinstate your account without a reactivation fee.

Annual Fee - There is an annual membership fee based upon the number of client site connections and which Avetta services are required by these connections. Lafarge Canada is considered 1 client site connection.

Lafarge Canada requires DocuGUARD, InsureGUARD, and AuditGUARD. The price table above assumes that all of the client sites require the same Avetta services as Lafarge Canada. This was done for simplicity. There may be variations to the cost shown based on what each client site requires.

Small Contractors:

- If you employ ten or fewer full time employees (within your company, not just which work for Lafarge) then you are considered a small contractor. This means that you are not required to complete AuditGUARD for Lafarge Canada, and **your annual fee will equal \$380** if you are only linked to Lafarge Canada.
- To ensure you are registered correctly please register by phone 1-877-725-3022 and indicate to the Avetta Representative that you are registering for Lafarge Canada and have less than 10 employees.

Multi-year memberships:

- If you pay the annual fee for multiple years at a time you receive a discount:
2 years = 5% discount, 3 years =5% discount
- As you register, please be aware that the pricing defaults to Avetta's multi-year membership, which reflects the best overall value. The number of years to register for can be changed on the final billing page during registration.

Contractors New to Avetta from BROWZ

Bridging Price Discount – Applicable for BROWZ Suppliers that are new to Avetta for Lafarge Canada Only:

For suppliers who are new to Avetta and have an active account for Lafarge Canada Inc. in BROWZ, Avetta will supply a subscription credit on your annual fee based on the remaining subscription timeframe in BROWZ as stated on your most current invoice.

Subscription Remaining	Discount off 1 st Annual Fee
11 -12 Months	100%
7 – 10 Months	75%
4 - 6 Months	50%
1 – 3 Months	25%

Process to Receive Subscription Credit:

- Provide your most current invoice from BROWZ to the Avetta registration team at 1 (877) 725-3022 to apply bridging discount based on remaining subscription term.
- Register a new account with Avetta for Lafarge Canada Inc.
- The Avetta registration team will apply the appropriate discounts to your activation fee and 1st year annual subscription invoice.

NOTE: Once your new account is registered for Avetta, please ensure to notify BROWZ to de-activate your account as it will no longer be required for Lafarge Canada Inc.